

Rev-01, Dt. 22.02.13**BHEL COMMERCIAL TERMS AND CONDITIONS**

(To be returned in original along with Techno-Commercial Offer after duly filling-in and affixing Signature and seal on all pages)

Sl. No.	TERMS	BHEL ACCEPTABLE TERM	BIDDER'S CONFIRMATION	DEVIATION IF ANY.
01	Name & address of the Bidder: (As Required in purchase Order)			
02	Price Basis	Rates should be quoted for entering into rate contract for 01 year. Rates quoted shall be firm for 01 year for ordering. Multiples Orders shall be placed during currency of year on firm rates	Agreed	
03	Validity	Valid up to 03 months from the date of opening of techno-Commercial Bid.	Agreed	
04	Destination	<p>1. Rates shall be quoted for F.O.R. BHEL Rudrapur basis (Jobs shall be lifted from BHEL-Rudrapur and shall be delivered back to BHEL-Rudrapur) for silver plating on Al. Splice plate/Al. Flat/Al. Flexible connections. Total three parties (L-1+2) shall be finally considered for scope of work and at least 60% work will be given to L-1 and balance work will be distributed between other two parties (25% and 15% to L-2 & L-3) who accept L-1 rates. L-1 rates will be counter offered to L-2 & L-3 and if the same will not be accepted by L-2 & L-3 then we will go on next parties i.e. L-4, L-5 and so on.</p> <p>2. Rates shall be quoted Ex-works basis for silver plating on Al. conductor/Palm/Blanking plate. Items to be silver plated will be sent by BHEL/BHEL's Fabricators (Location wise) and silver plated items will be lifted by BHEL/BHEL's fabricators. Work will be distributed depending upon the fabrication subcontracting orders and as per geographical locations. As per geographical location minimum one party and maximum two parties shall be finalized for each location i.e. Rudrapur/Berrielly/Jhansi/Bhopal.</p>	Agreed	




05	Delivery Period	Delivery time should be 1 month from the date of PO or as per P.O	Agreed	
06	PVC Clause	Rates should be subject to Price Variation Clause(PVC) at the base price of Silver(99.9% purity) @ Rs. 59080/- As per Mumbai Bullion market for the month of Jan.'2013. For any change in this rate, the silver closing rate of Mumbai Bullion market on the 1 st working day of the calendar month as published in the next day's edition of "The Economics Times" or "The Financial Express" shall be effective for supplies till the end of that month in which the plated components is to be supplied to BHEL/BHEL's fabricators. PVC ratio shall be 1:0.7.	Agreed	
07	PVC Ratio		Agreed	
08	Bid System	Offers shall be submitted in double bid i.e. Techno-commercial bid and Price bid in separate sealed covers. Offers to be submitted in two separate envelopes subscribed as (I) Technical bid containing technical offer along with Commercial Term and conditions + un-priced copy of the price bid only (II) Price bid containing only price of the items. Offers submitted in single bid shall not be considered. Offer submitted in single bid shall be rejected.	Agreed	
09	BHEL Reserves the right to:	To place the order on more than one bidder depending upon the fabrication subcontracting orders. To go for reverse auction instead of opening the sealed price bid, which will be decided after techno-commercial evaluation Accept/ reject, any or all tenders or part thereof without assigning any reasons. To terminate the R/c by giving a notice period of 15 days if the performance of the party is not found to be satisfactory. To counter offer all the techno-commercial qualified bidders and participated in Reverse Auction.	Agreed	
10	Geographical location	works of supplier for silver plating should be within 100 KMs of Bhopal, Jhansi, Berrielly and Rudrapur	Agreed	
11	Advance Payment	NO ADVANCE WILL BE PAID (Your offer is liable to be rejected if you do not agree with this term)	Agreed	
12	Payment Terms	100% payment shall be made in 45 days after receipt and verification of material at BHEL store. Any deviation in payment terms will be loaded @ 16.50% or @ (SBI PLR rate + 2 %) annual interest for comparing standing. The price as mentioned at sl. No. 06, shall be applicable for payment. In case of deviation in date of dispatch of Plated items from the agreed delivery date as per PO, The price applicable within the PO delivery time or as applicable at	Agreed	



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शिलान्द मिनि
श्री. प्रबोद (का. प्रबोद) Sr. M. (M. Manag.)
जी. एच. ई. एल. - कटपुर BHEL-Rudrapur
फोन नं. 263153 उत्तराकानंद-263153

		the time of dispatch of plated items, whichever is lower shall be applicable.		
13	General	BHEL has discontinued cheque payment and all payments will be through electronic fund transfer (EFT) only. Please Provide necessary details in the BHEL'S standard format.	Agreed	
14	Penalty:	<p>The delivery of the goods shall be made strictly as per time specified in delivery schedule. Failure to supply within this period will make the supplier liable to an unconditional penalty of 0.5%(Half Percent) of the price of the goods in arrears per week subject to maximum of 10% of the order value at the discretion of the purchaser.</p> <p>If penalty is applicable for duration of less than a week, penalty @ 0.5 % of the basic value will be charged.</p> <p>TC shall be submitted with material.</p>	Agreed	
15	Test Certificate		Agreed	
16	Qualification Criterion	Supplier has been doing silver plating on Busduct/Aluminium Busbars, Palm ,Plate, conductors, Flat, Flexible palms (Electrical) items for minimum last three years with BHEL organization with proof of purchase orders , execution, delivery & quality supporting documents etc. New qualified bidders if L-1/accept L-1 rates will place a trial order for a qty. of 1 lakh sq cm. After successfully execution of trial order as per BHEL standard specifications, drawings and quality check etc, then we will place regular orders on them as per requirement.	Agreed	
17	Silver plating procedure/Inspection procedure/Packing	As per attached Product Standard SG15600 REV.03 and No.- 45410001025/Checklist/Packing instructions.	Agreed	
18	Inspection	100% inspection shall be done by BHEL/BHEL's representative before dispatch.	Agreed	
19	Important IS:	<p>IS:1959 (Silver Anode)</p> <p>IS:3203(Thickness)</p> <p>IS: 1771(Adhesion/Tarnish Resistance test)</p> <p>For all other required IS details vide Product standard SG15600 REV.03</p>	Agreed	
20	Integrity Pact	Integrity pact will be applicable and the IEM (Independent External Monitor) shall be Shri J M Lyngdoh, IAS (Retd.), Plot No. 144 – 145, Pragati Resort, Proddator Village & PO, Shankarpally Road, Rangareddy, Distt. AP – 500 033, Tel : 0841 7224101. All correspondence with Shri J M	Agreed	



 शिवम (म. प्रबन्ध) Sr. M. (M. Manoj.)
 बी.एच.ई.एल. - नरसरा BHEL-Rudrapur
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		Lyngdoh shall be through Regd. / Speed Post only. Only the cover letter of NIT shall be sent directly to the IEM with a copy to Corp. MIM. Only those bidders, who agree to the Integrity Pact shall be acceptable. Offers of the bidders declining to accept the Integrity Pact shall be summarily rejected. The Integrity Pact is attached herewith as per Annexure – 'A'		
21	Size and Type of Job	Octagon, Square, Flat, Rectangular, I, Z & U type or as per design. Size of Job: Height- 4000 mm(Max.), Width- 1000 mm (Max.), Depth- 1000 mm (Max.) Weight of Job: 500 Kg. (Max.) Note:- For palm involving multiple sides (like octagon, square shape etc.), BHEL will be free to ask for plating on only one side of the palm. In that case, vendor will have to make suitable masking arrangement with no extra cost implication to BHEL.	Agreed	
22	Reduction of thickness of silver plating	BHEL will be free to ask for silver plating with reduced thickness of coating upto 5 micron. In that case suitable reduction in the agreed rate(of 13 micron thickness) shall be done as per below mentioned formula, in line with PVC formula: Reduction in base rate per micron thickness/cm2= <u>(Agreed lowest rate for 13 micron/cm2)*0.7</u> 13	Agreed	
23	Opening of tender	All Tender must reach this office / deposited in the tender box before 2 P.M.. The tender will be opened on the due date at 3:00 P.M. in the office of the undersigned in the presence of tenderer who may like to be present. " LATE AND DELAYED TENDER WILL BE REJECTED"	Agreed	
24	Testimonials	Income tax clearance certificates and other testimonial from Bank or other authorities may called by us wherever necessary.	Agreed	
25	Quantities	All the quantities in the enquiry may not be ordered. Supplier should be prepared to accept orders of reduced quantity without any extra charges.	Agreed	



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 बरी, प्रबंधक (न. प्रबंन) Sr. M. (M. Manag.)
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 उत्तराखण्ड-263153 Uttarakhand-263153

26	Percentage Qty. of Work	50%(approx.) of total silver plating quantity shall be for silver plating on Al. Splice plate/Al. Flat/Al. Flexible connections and balance for silver plating on Al. conductor/Palm/Blanking plate.		
27		Supplier to mention their monthly silver plating capacity in cm ² . (Amendment in Annexure-II)		
28		Bharat Heavy Electricals Limited Rudrapur, Distt. Udham Singh Nagar reserves the right to reject any or all tenders without assigning any reasons thereof.	Agreed	
29		QUOTATIONS NOT IN ACCORDANCE WITH THE ABOVE INSTRUCTIONS AND CONDITIONS MAY BE DISQUALIFIED.	Agreed	
30		The quotation must be posted with due date allowance for postal delay. Alternatively the tender duly sealed and super scribed may be deposited in the tender box placed in the office of the undersigned.	Agreed	
31	Submission of tender	Quotation must be enclosed in a sealed cover superscribed & addressed Due on 01.03.2013, Enq. No. 12E0283 To, The Senior Manager Bharat Heavy Electricals Limited Component Fabrication Plant Rudrapur, Distt- Udham Singh Nagar (Uttrakhand) Pin.: 263153 Telephone No. : 05944-242326	Agreed	

 22/2/13

शिलाभन्त मिश्र Shilaband Mishra
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बी. एच. ई. एल. - मद्रास BHIEL-Rudrapur
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